PAGERS AND PAGER SERVICES RFP MSA 52750

L. Price Lists for additional pagers, accessories, ancillary services and re-crystallization

Arch Wireless, Inc.

Equipment Purchase

| Numeric Pagers | | | |
|-----------------------------|---------|--|--|
| Equipment Name State Rate* | | | |
| Motorola Bravo Flex** | \$30.00 | | |
| UCC Wireless Eagle Ranger** | \$30.00 | | |

| Alphanumeric Pagers | | | |
|-------------------------------|---------|--|--|
| Equipment Name State Rate* | | | |
| Sun Telecom Titan III** | \$54.95 | | |
| Motorola Advisor Elite Flex** | \$39.95 | | |

| Advanced Messaging / 2 Way Units | | | |
|----------------------------------|----------|--|--|
| Equipment Name State Rate* | | | |
| Motorola T-900 | \$74.95 | | |
| Percomm E-80 | \$99.00 | | |
| TimePort P-935 | \$175.00 | | |

^{*} Reflects MSRP x Contract Rate Factor (1)

Arch Wireless, Inc.

Airtime Only - Equipment Purchase Required One-Way Pricing Customer Owned & Maintained

| | Service | Call Allowance | Overcall Charge | State Rate* |
|--------------|-------------|----------------|-----------------|-------------|
| | Local | 500 | \$0.25 | \$1.70 |
| Numeric | Statewide** | 500 | \$0.25 | \$1.70 |
| | Regional | 500 | \$0.25 | \$7.90 |
| | Nationwide | 500 | \$0.25 | \$11.90 |
| | Service | Call Allowance | Overcall Charge | State Rate* |
| | Local | 500 | \$0.25 | \$3.70 |
| Alphanumeric | Statewide** | 500 | \$0.25 | \$3.70 |
| | Regional | 500 | \$0.25 | \$10.90 |
| | Nationwide | 500 | \$0.25 | \$14.90 |

Two-Way Advanced Messaging Services (COAM)

Customer Owned & Maintained - Airtime Only - Equipment Purchase Required

| 2 Way | Service | Call Allowance | Overcall Charge | State Rate* |
|-------------------|------------|----------------|-----------------|-------------|
| T900 - P935 - E80 | Nationwide | 10K Characters | \$0.0010 | \$7.95 |
| 1300 1300 200 | Nationwide | Unlimited | n/a | \$17.95 |

^{*} Reflects MSRP x Contract Rate Factor (1)

^{**} Equipment model subject to change

^{**} Statewide coverage includes all 12 Caltrans Districts

PAGERS AND PAGER SERVICES RFP MSA 52750

Arch Wireless, Inc.

Rental / Airtime Pricing

One-Way Pricing (Lease)

Equipment Rental + Airtime

| | Service | Call Allowance | Overcall Charge | State Rate* |
|--------------|-------------|----------------|-----------------|-------------|
| | Local | 500 | \$0.25 | \$1.75 |
| Numeric | Statewide** | 500 | \$0.25 | \$1.75 |
| | Regional | 500 | \$0.25 | \$7.95 |
| | Nationwide | 500 | \$0.25 | \$11.95 |
| | Service | Call Allowance | Overcall Charge | State Rate* |
| | Local | 500 | \$0.25 | \$3.75 |
| Alphanumeric | Statewide** | 500 | \$0.25 | \$3.75 |
| | Regional | 500 | \$0.25 | \$10.95 |
| | Nationwide | 500 | \$0.25 | \$14.95 |

Two-Way Advanced Messaging Services (Lease)

Equipment Rental + Airtime

| | Service | Call Allowance | Overcall Charge | State Rate* |
|--------------|-----------------------|-------------------------------|-----------------------------|------------------------|
| 2 Way - T900 | Nationwide | 10K Characters | \$0.0010 | \$9.95 |
| | Nationwide | Unlimited | n/a | \$19.95 |
| | | | | |
| | Service | Call Allowance | Overcall Charge | State Rate* |
| 2 Way - P935 | Service Nationwide | Call Allowance 10K Characters | Overcall Charge \$0.0010 | State Rate* \$14.95 |

^{*} Reflects MSRP x Contract Rate Factor (1)

^{**} Statewide coverage includes all 12 Caltrans Districts

PAGERS AND PAGER SERVICES RFP MSA 52750

Arch Wireless, Inc.

Ancillary Services

| Voice Mail Options | Custom Greeting Length | Number of Messages | Incoming Message Length | Storage Time | State Rate* |
|-------------------------|---------------------------|-----------------------|----------------------------|-----------------|----------------|
| Custom Greeting | 15 sec | N/A | N/A | N/A | \$0.25 |
| Voicemail - Low Option | 15 sec | 10 | 30 sec | 12 hrs | \$1.00 |
| Voicemail - Med Option | 30 sec | 10 | 45 sec | 24 hrs | \$2.00 |
| Voicemail - High Option | 30 sec | 20 | 120 sec | 72 hrs | \$3.00 |
| 2 Way Voice Mail | 30 sec | 20 | 60 sec | 72 hrs | \$3.00 |

| Upgrades | Numeric State Rate* | Alphanumeric State Rate* | Two-Way State Rate* |
|-----------------------------|---------------------|-----------------------------|------------------------|
| Additional Phone Number | \$0.25 | \$0.25 | N/A |
| Group Call Leaders | \$1.00 | \$1.00 | \$1.00 |
| Numeric Retrieval | \$1.00 | N/A | N/A |
| Personal Toll-Free Number** | \$3.00 | \$3.00 | \$3.00 |
| Op. Dispatch - Unlimited | \$7.50 | \$7.50 | \$7.50 |

^{**} Available on Nationwide service only

| Pager Protection (per unit basis) | Maintenance (<u>Cust</u> <u>Owned</u>) State Rate* | Loss Protection (<u>Lease</u>) State Rate* | Deductible State Rate* |
|--------------------------------------|---|--|---------------------------|
| Numeric | \$0.25 | \$0.25 | \$10.00 |
| Alphanumeric | \$0.25 | \$0.25 | \$25.00 |
| T900 | \$1.50 | \$1.50 | \$35.00 |
| P935 | \$3.00 | \$3.00 | \$75.00 |

^{*} Reflects MSRP x Contract Rate Factor (1)